



# Intro to Crypto

## 1:40 – 2:30 pm

**Tali Raphaely**, President and Managing Member,  
Armour Settlement Services, LLC

**Chris Sauerzopf**, Co-Owner, World Class Title

Moderated By: **Logan Barno**, Editor, Dodd Frank Update

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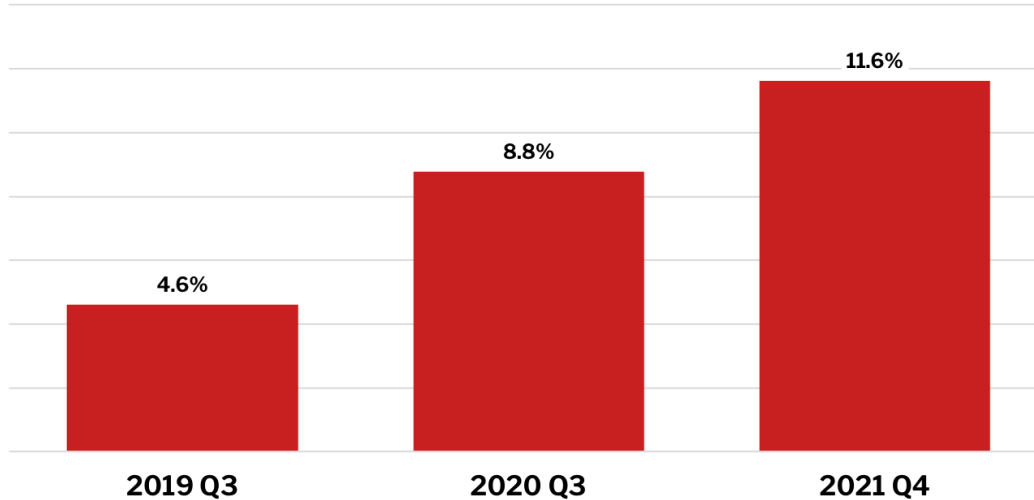
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## First-Time Buyers Increasingly Selling Crypto to Help With Down Payment

"How did you accumulate the money you need for a down payment?"  
- Share who sold investments in cryptocurrency



Source: Redfin survey of 1,500 homebuyers and sellers, fielded by research company Lucid; 2021 data is from 215 first-time homebuyer respondents

**REDFIN**

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# 2022 National Settlement Services Summit (NS3)

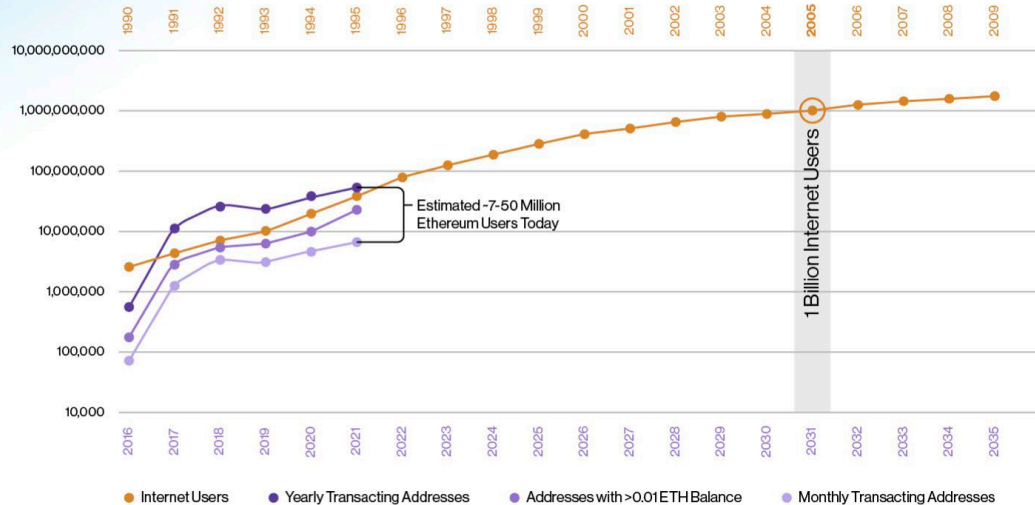


Source: World Bank, Coin Metrics, and a16z analysis of public data on the Ethereum blockchain  
Data is through 12/31/2021.

54

**It is still  
early days  
for web3**

### Internet Users vs. Ethereum Addresses (Log Scale)



State of Crypto

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# QUESTIONS

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